



## Energy improving Life for over 120 years.

Established in 1899, CPL CONCORDIA is one of the most important and long-standing Italian co-operatives in the Energy and Service sector.

Starting from the region the Cooperative was founded in, it has been able to take root in new areas, creating employment and development opportunities.

Land reclamation, the canalisation of water, the construction of railways, roads and water infrastructure

construction of railways, roads and water infrastructure have for many years characterised the company's work. In 1963, with the construction of the first gas network, CPL began a period of transformation and fast development towards the entire energy market.

Today, CPL's wide range of services includes engineering, construction and services for the Energy, Gas, Cogeneration, ICT and Water Services sectors.

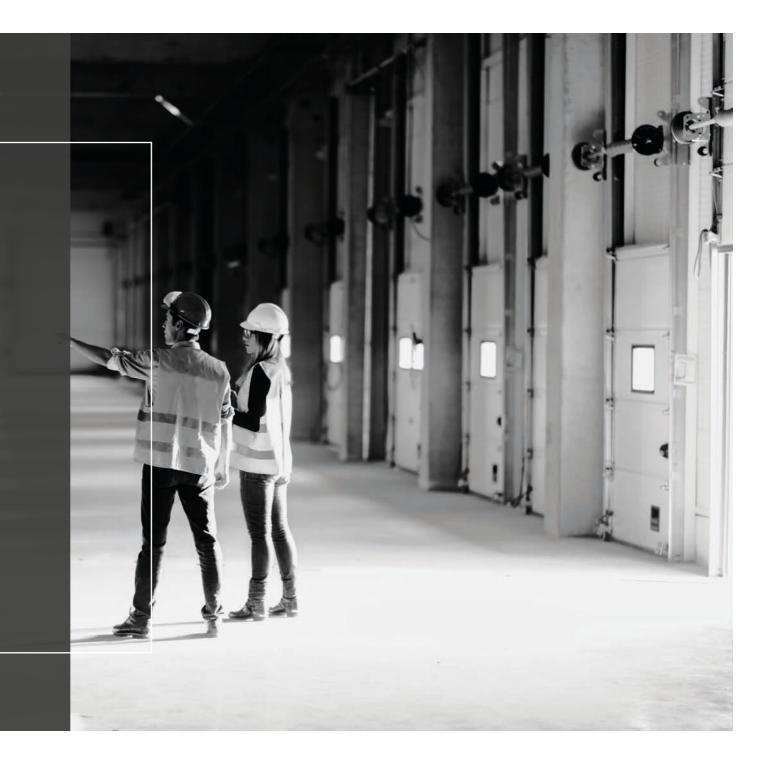


#### Mission

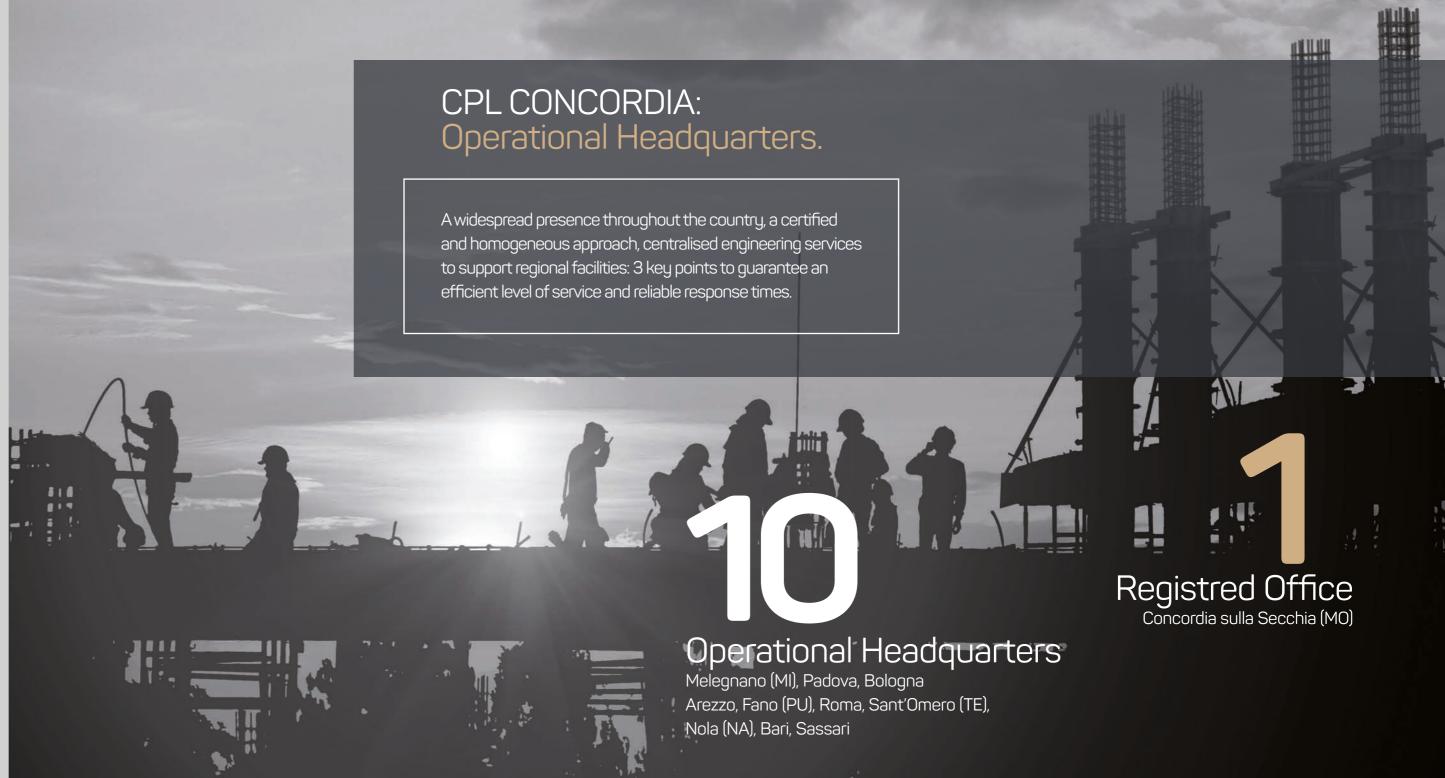
Since 1899, our mission has been to improve people's comfort and quality of life using efficient and environmentally friendly technologies.

Competing in the market with loyalty, integrity and honesty, developing relationships of mutual interest for us and our customers.

Generate lasting value for the cooperative and guarantee the best employment conditions for our members and employees.





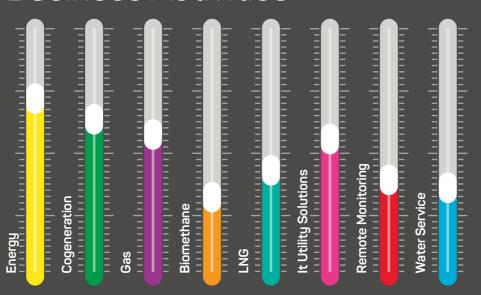




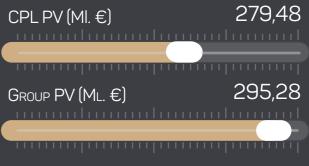
#### A Targeted Customer Journey.

The wide range of CPL CONCORDIA solutions for the Energy, Gas, Water, Cogeneration and ICT sectors is applied in different markets with special needs. CPL CONCORDIA develops its business to provide its customers with significant benefits and specific efficiency improvement solutions. Among the served markets: Public Administration, Industry, Multi-utility Companies, Agriculture and Livestock, Health, Design Studies, Residential.

#### Business Activities

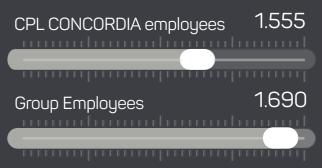


#### PRODUCTION VALUE (PV)



Data update: December 2020

#### **E**MPLOYEES



Data update: December 2020

#### SUSTAINABILITY

## Energy that improves life

CPL CONCORDIA is increasingly committed to reducing environmental impact through the provision of qualified and certified services. Green policy projects implemented since 2006 have made it possible to achieve important results in the reduction of climate-changing emissions and in the production of energy from renewable resources.

Electrical energy from renewable resources

4.000 GWh

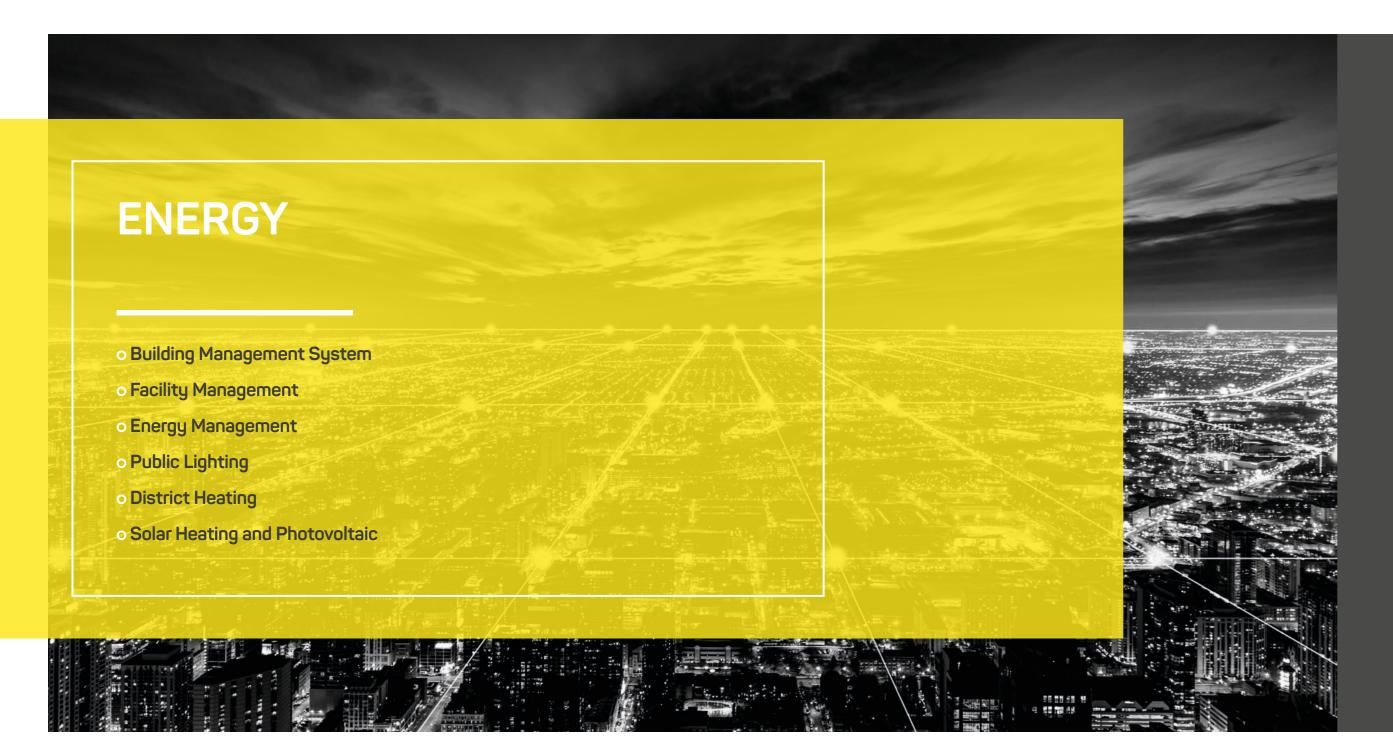
Equivalent tonnes of avoided emissions into the atmosphere

2.100.000 tCO<sub>2</sub>

Equivalent tonnes of oil (certified) of achieved energy saving

90.000 TEP





## Know-how and savings.

Energy savings and efficiency enhancement: these are the core values of CPL CONCORDIA solutions for the energy sector. Thanks to its consolidated experience in plant management, today CPL is one of the main players in the sectors of Energy and Facility Management, Global Service and Air Conditioning.

As a certified ESCo (Energy Service Company), CPL guarantees maximum attention to customer needs in a true partnership thanks to 50 years of experience in the management, construction and operation of plants.



## Efficiency and promptness.

Building a Cogeneration plant at the highest levels of performance and reliability is only the first step along the path of efficiency. CPL CONCORDIA stands for experience, expertise and service in true Italian style, with over 500 plants built and more than 35 years of experience in design, installation and service for a range of plants (BIBLOC and SINCRO) from 100 to 10,000 kWe.

With its Full Service team, CPL guarantees reliability and the highest motor performance, to ensure production continuity by supporting the customer in maximising energy efficiency over the years. CPL CONCORDIA's cogeneration maintenance service, active 24/7, 365 days a year, is synonymous with safety and expertise.

#### GAS

- o Plants
- o Odourising products
- o Gas-chromatography tests
- o Leak detection
- o Cathodic protection
- o Mechanical maintenance
- o Industrial customers

## Value and expertise.

CPL CONCORDIA is synonymous with expertise and quality also in Oil&Gas technologies: pressure reducing and metering systems, filtration, natural gas injection and LNG regasification.

The range of services to complete the supply chain is extensive: odourisation, leak detection, cathodic protection, emergency response, gas quality analysis.

CPL is also a certified metrological laboratory and classified as a type-C Inspection Body.

#### LNG

- o Civil plants
- o Industrial plants
- o Vehicle fuel
- o Fuel transport

### Environmentally friendly and versatile.

CPL CONCORDIA, a forerunner in the Italian LNG market, builds complete turn-key plants, starting from the business plan to the project, from the actual construction to commissioning and management of plant operations. Thanks to a Control Room system, CPL provides its customers with a 24/7 Service.

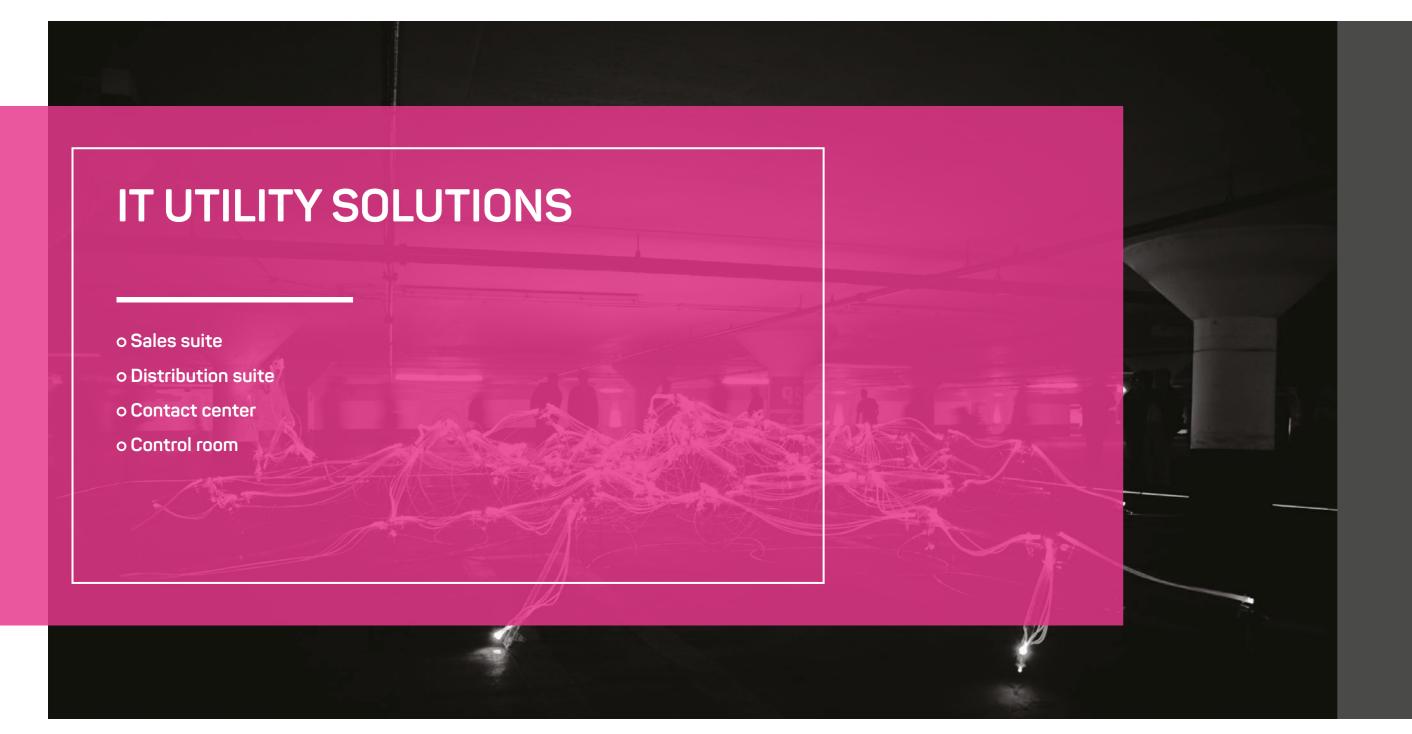
CPL CONCORDIA is focused on expanding the LNG business with the support of its subsidiary POLARGAS, the first Italian company dedicated to supplying and transporting fuel to collection and storage plants.



## BIOMETHANE o Pre-treatment o Upgrading process o Post-treatment o Injection station

## Process and technology.

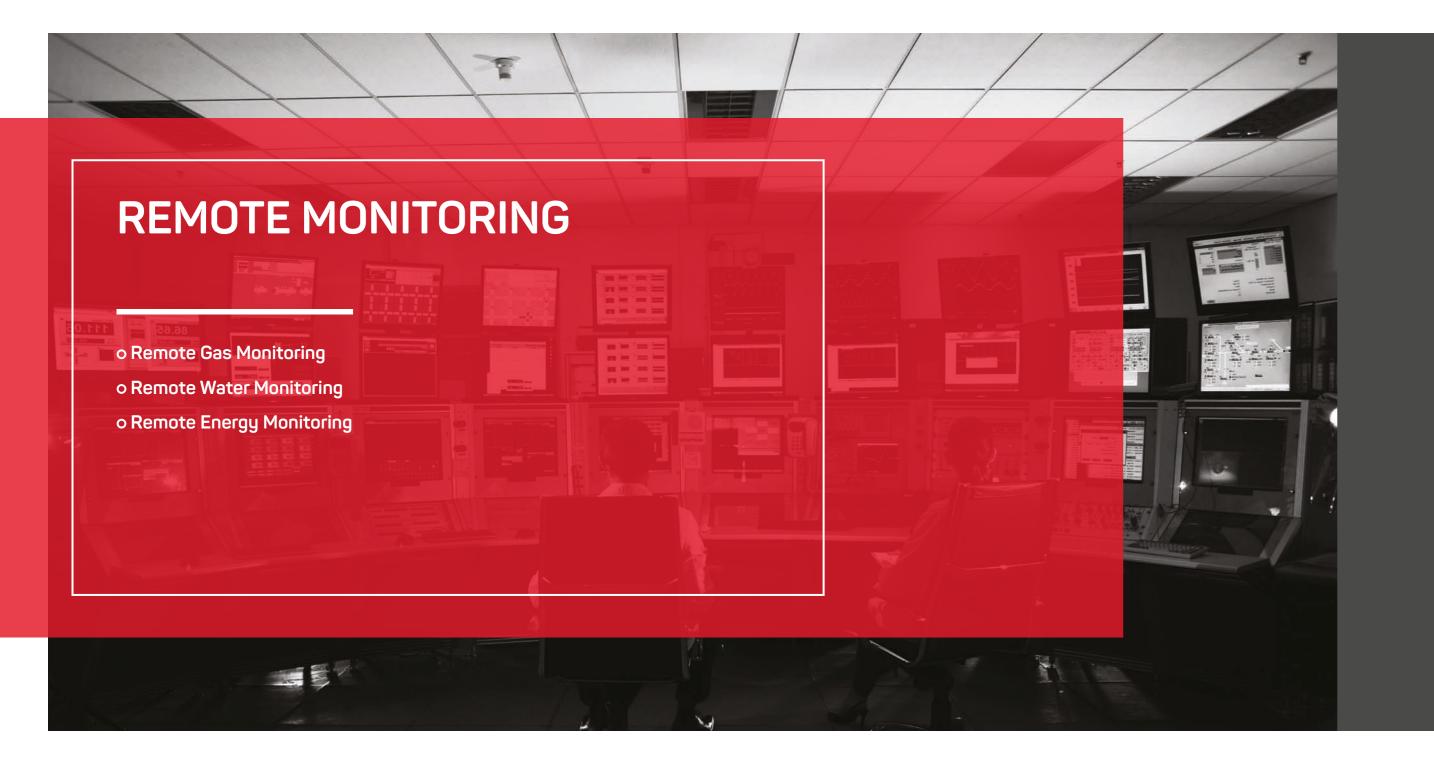
Thanks to its many years of experience with natural gas treatment and biogas, CPL CONCORDIA designs and handles all the technical and administrative aspects related to the construction and maintenance of biomethane production plants. The biomethane obtained is mainly used as automotive fuel, both in the form of compressed natural gas (CNG) and liquefied natural gas (LNG).



## Innovation and digitalisation.

The digital aspect is a constant in the services and management solutions, especially for the Utilities market, where CPL CONCORDIA operates as a true partner in the business process through software for billing and remote meter reading: MUBI, USER, DIGAS, ESAC.

Thanks to a Control Room for multi-site remote management, CPL builds and installs remote monitoring and supervision systems for plants and industrial automation. The available solutions are completed by a wide range of Call and Contact Centre services for the management of real estate assets in the Public Administration, industry and services sector.



# MOTE MONITORING

## Optimisation and control.

CPL CONCORDIA offers a complete range of products, software and services to best manage gas distribution grids, by devising specific solutions for pressure reducing stations and reduction units. CPL also supports entities that wish to have more control over water consumption and extraction, with special regard to hydroelectric power plants, and distribution grid. The systems and equipment that complete the range of available solutions allow the monitoring, analysis and optimisation of all energy carriers used in the plants, ensuring greater efficiency of production cycles and equipment.

# WATER SERVICE o Monitoring of the operating pressure o Checking for water leaks o Monitoring of sewage pipelines o Analysis of sewer levels

## Prevention and supervision.

From water extraction monitoring to SCADA systems for remote purification monitoring and pump control: thanks to programmable systems for system control, CPL CONCORDIA offers solutions to manage the entire supply chain of the integrated water service, ensuring efficient management of activities and anticipating the risks associated with hidden leaks.





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